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## Steel Dor Newsletter Inaugural Issue - January, 2008

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### Introducing Our Web Site

#### A Year In The Making

[WWW.STEELDOR.COM](http://WWW.STEELDOR.COM)

It is our pleasure to announce the launch of our new web site. This web site is for you, our customer.

From the [Installation Guides](#) to the [Contact Us](#) page, our approach was simple and fun. From the [Lead Times](#) page to our new [Policies and Procedures](#) page, our goal is to be informative. From our Order Forms to the [SDI Troubleshooting Guide](#), our intent is to be as helpful as possible.

Not feeling at the top of your day? Our web site

### Introducing Our Monthly Newsletter

#### Better Education About Our Industry

Welcome to the focus article of our newsletter. This area will be reserved in future newsletters for us to expand and share our knowledge and expertise within the Division 8 area of construction. A sampling of what's to come is listed below.

- The idiot's guide to understanding ADA compliance
- Weather seal - Why you love/hate it
- Fire door availability, cost, and options
- Door clearances and the NFPA. Why they will drive you crazy and what you can do about it
- Contract paperwork and it's importance to your job flowing smoothly

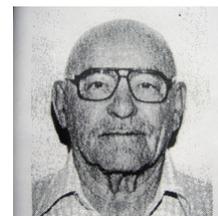
More than 27 years in the industry has given Steel Dor the expertise to solve tough issues. If you have a particular question you need addressed, send it to us at [Marketing@SteelDor.com](mailto:Marketing@SteelDor.com). We will do our best to incorporate it into our future issues.

### Just Ask Clyde

#### Door Handing And Why It's Important

One of the most frustrating things in this trade is the efficient communication of the handing (or swing) of a door. There are many different schools of thought on this and these diverse philosophies have caused needless grief for many.

We've all heard (or even said) "Why, I just reach out with my right hand and open the door." Does this make it a "right hand" door? Consider for a moment, the case of Captain Hook, a differentially-enabled pirate with an unusual



features a [Daily Insult](#) for you to use at your discretion! Need a door or frame cut sheet for your customer? We have them. Need to know the most popular doors and frames that are available for immediate purchase and pickup? We have them listed. Need technical information for your architect to review? It is all here at [www.SteelDor.com](http://www.SteelDor.com)

We welcome and encourage you to spend some time searching through our twelve doors and letting us know your thoughts, comments and suggestion at [Marketing@SteelDor.com](mailto:Marketing@SteelDor.com)

Thank you for reading our first newsletter and perusing our web site! We're very proud of both and hope that they will assist you in learning about doors and frames and their place in the construction industry.

**Sincerely,**  
Steel Dor

prosthesis. Would logic not dictate that he could open a door of either swing with his good hand? Instead, let's look at a chart which follows the BHMA format: ([Handing Chart](#))

If you simply address the door from what would be the "key control" side, it is easy to discern the cor-rect handing. But why is there a LHRB and RHRB when LH and RH are so simple?

Many hardware items and door accessories require particular attention be paid to what is the "inside" and what is the "outside" of a door. Look at any mortise lock template, panic device, door closer, window kit or louver and the answer becomes evident. Suppose you have a LHRB door with a mortise lock, lite, louver and closer and you perform all of the preparations as if it were for a RH door. Chances are, only the hinges will be correct. Sure, they look alike, but so do mushrooms and toadstools. Feelin' lucky?

My stance is this: Be a rebel. Study and refer to the handing chart and use the standardized nomenclature while ordering your product. You'll stand a much better chance of getting what you want and you'll make the salesperson wonder what you're up to.

Clyde's email: [Clyde@SteelDor.com](mailto:Clyde@SteelDor.com) Send questions and comments or suggestions for future articles.

## Trivia Contest!

### Just for Fun

As we start the new year, we're all setting up our new calendars either on our desk or electronically. Let's talk about some calendar trivia!



- Which day is MOST likely to be the 13th of the month?
- Every fourth year is a Leap Year with what exception?
- Lunar Year calendars are based on moon cycles. Solar Year calendars are based on the earth's rotation around the sun. What is the resulting difference in the number of days between the calendars?
- Which Nordic god replaced the Roman goddess Venus in the naming of a day of the week?
- Which Roman emperor renamed a month in honor of himself and added a day to the month to ensure that he exceeded Julius Caesar in all things?

Email at least 4 correct answers to [Marketing@SteelDor.com](mailto:Marketing@SteelDor.com) to participate in our trivia contest! The first 3 responses with correct answers will receive a prize! Check our web site on

February 4th for the correct answers and some additional trivia.

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